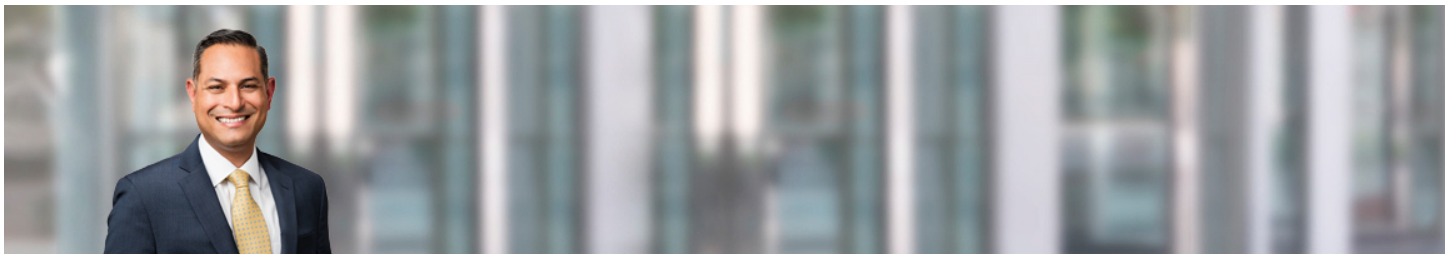


Marco T. Paredes, Jr.



Director of Government Affairs
Tallahassee Office
mparedes@stearnsweaver.com
Phone: 850-354-7608

PRACTICE AREAS

Government Affairs
Government & Administrative
Healthcare

LANGUAGES

Spanish

OVERVIEW

Marco Paredes is a Shareholder and serves as the Director of Government Affairs for the Firm. Marco helps clients formulate and execute strategies to achieve their desired policy goals by analyzing, regularly tracking the progress of, and advocating for and affecting state legislation and regulation impacting clients' business interests and priorities.

Marco provides clients with strategic guidance and insight, pulling from his extensive experience developing and implementing policy, his strong relationships with government decision-makers, and his broad knowledge of the process and issues before the Florida Legislature, state government agencies, and local governments. Marco uses his relationships with key elected officials and external stakeholders to navigate, influence, and facilitate favorable change in line with clients' objectives.

Marco has over 18 years of experience in the public and private sectors. His legislative, executive agency, and public policy experience is diverse, having served as a liaison to the executive and legislative branches of government. Through varied former positions, Marco established a deep understanding of the policy-making process at the federal, state and local levels.

Prior to joining the firm, Marco served as Associate Director for Health for an influential state advocacy organization; as Vice President of Regional Governmental Affairs for a Fortune 500 managed healthcare company; as Legislative Affairs Director for the Florida Department of Health; as Senior Manager of State Governmental Affairs for one of the world's leading biotechnology companies; as Director of Public Policy and Government Relations for a major children's hospital in Miami; and as Legislative Director for a Miami Dade County Commissioner.

Areas of Concentration

Governmental & Agency Affairs

Governmental Liaison
Rulemaking, Bill & Amendment Drafting
Issues Research & Management
Intelligence Gathering, Evaluation & Monitoring of Legislation
Strategic Planning & Legislative Strategy
Florida Executive Branch and Agencies
Florida Legislature
Federal Agencies
Local Governments
Coalition Management
Public Policy
Public Relations
Health Policy
Ethics Compliance
Cross Functional Relationships

REPRESENTATIVE EXPERIENCE

Collaborated with the Land Development group and broad developer coalition to draft and ultimately pass legislation which allows the transfer of impact fee credits within the same impact fee zone or district, or an adjoining zone or district within the same local jurisdiction.

Coordinated rate setting strategy before state agency for health care company's Medicaid managed care business in Florida resulting in a significant rate increase as well as the creation of proposed quality measures for people with serious mental illness.

Led managed care business development in other states including collaborating with external stakeholders on managed care concept using new flexibility for institutions for mental disease (IMD) hospitals to treat the mentally ill who are uninsured and renewal of existing state contract for care coordination of children in out of home placement.

Passed state agency priority legislation on several public health issues such as health care practitioner licensing, public health emergencies, regulation of pain management clinics and newborn screening.

Collaborated with state agency senior leaders to direct legislative engagement and outreach on several emerging public health threats.

Secured federal appropriation of \$4 million for various health care capital projects.

Passed local ordinances on such issues as campaign finance, price gouging, and the creation of a motorcycle based fire-rescue pilot program.

PROFESSIONAL & COMMUNITY INVOLVEMENT

Florida Home Builders Association, 2020-Present

Florida Association of Professional Lobbyists, 2020-Present

Association of Florida Community Developers, 2020-Present

Tallahassee Memorial HealthCare Foundation, Board of Trustees, 2019-Present

Florida Pregnancy Care Network, Board of Directors, 2019-Present

Circuit Two First Step, Board Treasurer, 2017-Present

Martyrs of La Florida Missions, Board of Directors, 2012-Present

Catholic Health Association of the United States, Executives of State Catholic Health Associations and Conferences Group, 2017-2019

Florida Association of Health Plans, Government Affairs, Finance, and Medicaid Committees, 2016-2017

Blessed Sacrament Church, Parish Council Member, 2013-2015

Knight Creative Communities Institute, Community Catalyst, 2012-2013

Literacy Volunteers of Leon County, English as Second Language Tutor, 2012-2013

Puerto Rico Pharmaceutical Industry Association, Government Affairs Committee 2009 – 2012
Chair, 2011

Vice Chair, 2010

BioFlorida, 2008-2012

Board of Directors, 2012

Government Affairs Committee, 2008-2012

GeorgiaBio, 2008-2012

Biosimilars Policy Working Group, 2012

Government Affairs Committee, 2008-2012

National Association of Children's Hospital, Public Policy Committee, 2003-2006

PUBLICATIONS & PRESENTATIONS

COVID News Update, Government & Administrative News Update, Government Affairs News Update, Land Development News Update, Publications: [COVID Legal Compass | Edition 25](#)

Stearns Weaver Miller News Update | March 2021

COVID News Update, Government & Administrative News Update, Government Affairs News Update, Land Development News Update, Publications

: COVID Legal Compass | Edition 24

Stearns Weaver Miller News Update | January 2021

COVID News Update, Government & Administrative News Update, Government Affairs News Update, Land Development News Update, Publications: COVID Legal Compass | Edition 23

Stearns Weaver Miller News Update | December 2020

Land Development News Update, Publications: EPA Approves Florida's Assumption of the Clean Water Act's Section 404 Permitting

Stearns Weaver Miller News Update | December 2020

COVID News Update, Government & Administrative News Update, Government Affairs News Update, Land Development News Update, Publications: COVID Legal Compass | Edition 22

Stearns Weaver Miller News Update | October 2020

COVID News Update, Government & Administrative News Update, Government Affairs News Update, Land Development News Update, Publications: COVID Legal Compass | Edition 21

Stearns Weaver Miller News Update | September 2020

COVID News Update, Government & Administrative News Update, Government Affairs News Update, Land Development News Update, Publications: COVID Legal Compass | Edition 20

Stearns Weaver Miller News Update | September 2020

COVID News Update, Government & Administrative News Update, Government Affairs News Update, Land Development News Update, Publications: COVID Legal Compass | Edition 19

Stearns Weaver Miller News Update | September 2020

COVID News Update, Government & Administrative News Update, Government Affairs News Update, Land Development News Update, Publications: COVID Legal Compass | Edition 18

Stearns Weaver Miller News Update | August 2020

COVID News Update, Government & Administrative News Update, Government Affairs News Update, Land Development News Update, Publications: COVID Legal Compass | Edition 17

Stearns Weaver Miller News Update | July 2020

COVID News Update, Government & Administrative News Update, Government Affairs News Update, Land Development News Update, Publications: COVID-19 Legal Compass | Edition 16

Stearns Weaver Miller News Update | July 2020

Land Development News Update, Publications: What's Developing | Summer 2020

Stearns Weaver Miller News Update | July 2020

COVID News Update, Government & Administrative News Update, Government Affairs News Update, Land Development News Update, Publications: COVID-19 Legal Compass | Edition 15

Stearns Weaver Miller News Update | July 2020

COVID News Update, Government & Administrative News Update, Government Affairs News Update, Land Development News Update, Publications

: COVID-19 Legal Compass | Edition 14

Stearns Weaver Miller News Update | June 2020

COVID News Update, Government & Administrative News Update, Government Affairs News Update, Land Development News Update, Publications: COVID-19 Legal Compass | Edition 13

Stearns Weaver Miller News Update | June 2020

COVID News Update, Government & Administrative News Update, Government Affairs News Update, Land Development News Update, Publications: COVID-19 Legal Compass | Edition 12

Stearns Weaver Miller News Update | June 2020

COVID News Update, Government & Administrative News Update, Government Affairs News Update, Land Development News Update, Publications: COVID-19 Legal Compass | Edition 11

Stearns Weaver Miller News Update | June 2020

COVID News Update, Government & Administrative News Update, Government Affairs News Update, Land Development News Update, Publications: COVID-19 Legal Compass | Edition 10

Stearns Weaver Miller News Update | May 2020

COVID News Update, Government & Administrative News Update, Government Affairs News Update, Land Development News Update, Publications: COVID-19 Legal Compass | Edition 9

Stearns Weaver Miller News Update | May 2020

COVID News Update, Government & Administrative News Update, Government Affairs News Update, Land Development News Update, Publications: COVID-19 Legal Compass | Edition 8

Stearns Weaver Miller News Update | May 2020

COVID News Update, Government & Administrative News Update, Government Affairs News Update, Land Development News Update, Publications: COVID-19 Legal Compass | COVID-19 Updates | Edition 7

Stearns Weaver Miller News Update | May 2020

COVID News Update, Government & Administrative News Update, Government Affairs News Update, Land Development News Update, Publications: COVID-19 Legal Compass | COVID-19 Updates | Edition 6

Stearns Weaver Miller News Update | May 2020

COVID News Update, Government & Administrative News Update, Government Affairs News Update, Land Development News Update, Publications: COVID-19 Legal Compass | COVID-19 Updates | Edition 5

Stearns Weaver Miller News Update | April 2020

COVID News Update, Government & Administrative News Update, Government Affairs News Update, Land Development News Update, Publications: COVID-19 Legal Compass | Timely and Significant COVID-19 Updates | Edition 4

Stearns Weaver Miller News Update | April 2020

COVID News Update, Government & Administrative News Update, Government Affairs News Update, Land Development News Update, Publications: COVID-19 Legal Compass | Timely and Significant COVID-19 Updates | Edition 3

Stearns Weaver Miller News Update | April 2020

Land Development News Update, Publications: [What's Developing | Spring 2020](#)

Stearns Weaver Miller News Update | April 2020

COVID News Update, Government & Administrative News Update, Government Affairs News Update, Land Development News Update, Publications: [COVID-19 Legal Compass | Timely and Significant COVID-19 Updates | Edition 2](#)

Stearns Weaver Miller News Update | April 2020

COVID News Update, Government & Administrative News Update, Publications: [\\$2 Trillion CARES Act - What You Need To Know](#)

Stearns Weaver Miller News Update | April 2020

COVID News Update, Government & Administrative News Update, Government Affairs News Update, Land Development News Update, Publications: [COVID-19 Legal Compass | Timely and Significant COVID-19 Updates](#)

Stearns Weaver Miller News Update | March 2020

Government & Administrative News Update, Publications: [Crème de law Admin | Winter 2020](#)

Stearns Weaver Miller News Update | February 2020

Land Development News Update, Publications: [What's Developing | Winter 2019-2020](#)

Stearns Weaver Miller News Update | December 2019

Land Development News Update, Publications: [What's Developing | Fall 2019](#)

Stearns Weaver Miller News Update | September 2019

NEWSROOM

In the Media: [Stearns Weaver Adds Former Assistant AG In Tallahassee](#)

Law360 | | March 2021

Firm Announcements: [Stearns Weaver Miller Names Marco T. Paredes, Jr. as Shareholder](#)

| February 2021

In the Media: [Sunburn — The morning read of what's hot in Florida politics — 2.27.20](#)

| February 2020

Firm Announcements: [Marco T. Paredes, Jr. Inducted as Member of Tallahassee Memorial Healthcare Foundation Board of Trustees](#)

| December 2019

In the Media: [Briefcase: Sept. 22](#)

Tallahassee Democrat | | September 2019

Firm Announcements: Marco Paredes Joins Stearns Weaver Miller as Director of Governmental Affairs

| August 2019

In the Media: Personnel note: Marco T. Paredes Jr. joins Stearns Weaver Miller

Florida Politics || August 2019

In the Media: Sunburn — The morning read of what's hot in Florida politics

Florida Politics || August 2019

In the Media: Director of Governmental Affairs Marco T. Paredes, Jr. Joins Tallahassee Office

Greater Tallahassee Chamber of Commerce || August 2019

EDUCATION

J.D., Georgetown University Law Center, 2000

B.A., University of Miami, 1997

A.A., Miami Dade College, 1995

ADMISSIONS

Florida